Hamilton Community Foundation Consolidated Financial Statements For the year ended March 31, 2024

## Hamilton Community Foundation Consolidated Financial Statements For the year ended March 31, 2024

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### **Independent Auditor's Report**

### To the Board of Directors of Hamilton Community Foundation

### **Qualified Opinion**

We have audited the consolidated financial statements of Hamilton Community Foundation (the "Foundation"), which comprise the consolidated statement of financial position as at March 31, 2024, and the consolidated statements of revenues and expenses and changes in net assets and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Foundation as at March 31, 2024, and its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### **Basis for Qualified Opinion**

Previously, the Foundation changed its accounting policy for various financial instruments from cost to fair value, which constitutes a departure from Canadian accounting standards for not-for-profit organizations. As a result, net assets is overstated by \$7,985,428 as at April 1, 2023, investments and net assets are understated by \$4,592,407 (2023 - \$7,985,428) as at March 31, 2024 and investment income and excess of revenues over expenses are understated by \$3,393,022 (2023 - \$7,985,428) for the year then ended. Our audit opinion on the financial statements for the year ended March 31, 2023 was modified because of the effects of this departure from Canadian accounting standards for not-for-profit organizations.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report.

Our qualified opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon the report.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We obtained the Annual Report prior to the date of this auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.



## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business
  activities within the Foundation to express an opinion on the consolidated financial statements. We are
  responsible for the direction, supervision and performance of the group audit. We remain solely
  responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

BDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants Oakville, Ontario September 25, 2024

# Hamilton Community Foundation Consolidated Statement of Financial Position

Director

|  |     |   | End | owment                                 | Ope                                     | ratin<br>Capi | ng/Invested in<br>tal Assets      |   | Re | stricted                      |  | Total  |
|--|-----|---|-----|--|---|---------------|-----------------------------------|---|----|-------------------------------|--|--|
| March 31   |     | 2024                                    |     | 2023                                   | 2024                                    |               | 2023                              | 2024                                    |    | 2023                          | 2024   | 2023   |
| Assets   |     |   |     |  |   |               |                                   |   |    |                               |  |  |
| Current Cash Accounts receivable Accrued income receivable Prepaid expenses Current portion of loans     | \$  | 28,173<br>-<br>-<br>-                   | \$  | 290,976<br>-<br>-<br>-                 | \$<br>101,094<br>61,132<br>-<br>142,125 | \$            | 43,412<br>252,667<br>-<br>123,683 | \$<br>2,275,697<br>1,237,825<br>391,630 | \$ | 783,106<br>242,181<br>554,092 | \$<br>2,404,964<br>1,298,957<br>391,630<br>142,125 | \$<br>1,117,494<br>494,848<br>554,092<br>123,683 |
| receivable (Note 5)  |     | 538,313                                 |     | 3,649,673                              | -                                       |               | -                                 | -                                       |    | -                             | 538,313  | 3,649,673  |
|  |     | 566,486                                 |     | 3,940,649                              | 304,351                                 |               | 419,762                           | 3,905,152                               |    | 1,579,379                     | 4,775,989  | 5,939,790  |
| Investments at:  Cost (Note 3)  Market (Notes 2 & 4)  Loans receivable (Note 5)  Capital assets (Note 6) |     | 34,792,173<br>152,872,088<br>10,590,259 |     | 34,148,240<br>144,423,715<br>9,915,485 | 2,640,615<br>-<br>28,963                |               | -<br>2,372,496<br>-<br>21,937     | -<br>74,219,301<br>-<br>-               |    | -<br>66,603,476<br>-<br>-     | 34,792,173<br>229,732,004<br>10,590,259<br>28,963  | 34,148,240<br>213,399,687<br>9,915,485<br>21,937 |
|  | \$  | 198,821,006                             | \$  | 192,428,089                            | \$<br>2,973,929                         | \$            | 2,814,195                         | \$<br>78,124,453                        | \$ | 68,182,855                    | \$<br>279,919,388                                  | \$<br>263,425,139                                |
| Liabilities and Net As   | sse | ets                                     |     |  |   |               |                                   |   |    |                               |  |  |
| Accounts payable and<br>accrued liabilities<br>Deferred revenue<br>Funds held on behalf of third         | \$  | -                                       | \$  | -                                      | \$<br>304,351<br>-                      | \$            | 419,763                           | \$<br>154,199<br>610,254                | \$ | 533,068<br>1,227,696          | \$<br>458,550<br>610,254                           | \$<br>952,831<br>1,227,696                       |
| party (Note 7)   | _   | -                                       |     | -                                      | 2,640,615                               |               | 2,372,496                         | -                                       |    | -                             | 2,640,615  | 2,372,496  |
|  |     | -                                       |     | -                                      | 2,944,966                               |               | 2,792,259                         | 764,453                                 |    | 1,760,764                     | 3,709,419  | 4,553,023  |
| Net assets Endowment funds Invested in capital assets Restricted funds                                   |     | 198,821,006<br>-<br>-                   |     | 192,428,089<br>-<br>-                  | 28,963<br>-                             |               | -<br>21,936<br>-                  | -<br>-<br>77,360,000                    |    | -<br>-<br>66,422,091          | 198,821,006<br>28,963<br>77,360,000                | 192,428,089<br>21,936<br>66,422,091              |
|  |     | 198,821,006                             |     | 192,428,089                            | 28,963                                  |               | 21,936                            | 77,360,000                              |    | 66,422,091                    | <br>276,209,969                                    | 258,872,116                                      |
|  | \$  | 198,821,006                             | \$  | 192,428,089                            | \$<br>2,973,929                         | \$            | 2,814,195                         | \$<br>78,124,453                        | \$ | 68,182,855                    | \$<br>279,919,388                                  | \$<br>263,425,139                                |

Chair

On behalf of the Board of Directors:

# Hamilton Community Foundation Consolidated Statement of Revenue and Expenses and Changes in Net Assets

|   |                          | Endowment                |                        | perating/Invested<br>n Capital Assets |   | Restricted                           |   | Total                                 |
|---|--------------------------|--------------------------|------------------------|---------------------------------------|---|--------------------------------------|---|---------------------------------------|
| For the year ended March 31   | 2024                     | 2023                     | 2024                   | 2023                                  | 2024                                    | 2023                                 | 2024                                    | 2023                                  |
| Revenue Investment income, net (Notes 2 & 8)  Donations including bequests Donations specified for community leadership projects  | -<br>4,062,356<br>-      | \$ -<br>3,378,630        | \$ 3,046,091<br>80,000 | \$ 2,729,567<br>113,000               | \$ 23,614,337<br>2,618,456<br>526,069   | \$ 7,441,139<br>3,572,788<br>413,131 | \$ 26,660,428<br>6,760,812<br>526,069   | \$ 10,170,706<br>7,064,418<br>413,131 |
| _   | 4,062,356                | 3,378,630                | 3,126,091              | 2,842,567                             | 26,758,862                              | 11,427,058                           | 33,947,309                              | 17,648,255                            |
| Operational expenses (Note 9) Grant administration Community and  | -                        | -                        | 679,004                | 542,519                               | -                                       | -                                    | 679,004                                 | 542,519                               |
| Philanthropic Leadership Development activities Community Relations and   | -                        | -                        | 205,900<br>642,379     | 192,543<br>630,887                    | -<br>-                                  | -<br>-                               | 205,900<br>642,379                      | 192,543<br>630,887                    |
| Knowledge Dissemination Administration and  | -                        | -                        | 519,298                | 427,689                               | -                                       | -                                    | 519,298                                 | 427,689                               |
| Governance  | -                        | -                        | 1,072,483              | 1,049,374                             |   | -                                    | 1,072,483                               | 1,049,374                             |
| _   | -                        | -                        | 3,119,064              | 2,843,012                             | -                                       | -                                    | 3,119,064                               | 2,843,012                             |
| Excess (deficiency) of revenue over expenses before grants and leadership projects and other items  Grants and leadership projects distributed (Note 10)  Cyber incident loss (Note 15) | 4,062,356<br>-<br>-      | 3,378,630<br>-<br>-      | 7,027<br>-<br>-        | (445)<br>-<br>-                       | 26,758,862<br>(12,634,335)<br>(856,057) | 11,427,058<br>(13,036,371)<br>-      | 30,828,245<br>(12,634,335)<br>(856,057) | 14,805,243<br>(13,036,371)            |
| Excess (deficiency) of revenue over expenses for the year   | 4,062,356                | 3,378,630                | 7,027                  | (445)                                 | 13,268,470                              | (1,609,313)                          | 17,337,853                              | 1,768,872                             |
| Fund balances, beginning of year Transfers (Note 11)  | 192,428,089<br>2,330,561 | 189,987,015<br>(937,556) | 21,936                 | 22,381                                | 66,422,091<br>(2,330,561)               | 67,093,848<br>937,556                | 258,872,116<br>-                        | 257,103,244<br>-                      |
| Fund balances, end of year \$   | 198,821,006              | \$ 192,428,089           | \$ 28,963              | \$ 21,936                             | \$ 77,360,000                           | \$ 66,422,091                        | \$ 276,209,969                          | \$ 258,872,116                        |

# Hamilton Community Foundation Consolidated Statement of Cash Flows

| For the year ended March 31  | 2024  | 2023   |
|--|---|--|
| Cash flows from operating activities  Excess of revenue over expenses for the year Items not affecting cash  Amortization of capital assets  | \$ 17,337,853   | \$ 1,768,872<br>15,693   |
| Donated securities Unrealized gains Realized gain on sale of investments   | 13,114<br>(3,351,513)<br>(15,534,002)<br>(5,973,000)  | (2,135,405)<br>(2,953,420)   |
| Changes in non-cash working capital items Accounts receivable Accrued income receivable Prepaid expenses Accounts payable and accrued liabilities Deferred revenue Funds held on behalf of third party | (804,109)<br>162,462<br>(18,442)<br>(494,281)<br>(617,442)<br>268,119                           | (70,176)<br>69,528<br>7,251<br>321,679<br>187,935<br>83,409                                      |
| Cash flows from investing activities Purchase of investments Proceeds from the sale of investments Advances of loans receivable Repayments of loans receivable Purchase of capital assets              | (9,011,241)<br>(79,889,930)<br>87,772,195<br>(1,293,436)<br>3,730,022<br>(20,140)<br>10,298,711 | (4,979,827)<br>(102,712,200)<br>110,024,606<br>(5,770,000)<br>2,823,604<br>(15,248)<br>4,350,762 |
| Increase (decrease) in cash during the year  | 1,287,470   | (629,065)  |
| Cash, beginning of year  Cash, end of year   | 1,117,494<br>\$ 2,404,964   | 1,746,559<br>\$ 1,117,494  |

### March 31, 2024

### 1. Significant Accounting Policies

### **Nature and Purpose of Organization**

Hamilton Community Foundation (the "Foundation") was incorporated without share capital by special act in 1954, continued under the Hamilton Community Foundation Act, 1994, Ontario (the "Act"), and now have a continuance under the Canada Not-for-Profit Corporations Act. The Foundation's purpose is to act as a vehicle for donors to improve the community and to meet the changing needs and opportunities across all sectors of the Hamilton community through grant making and community leadership.

The Foundation is a public foundation registered under the Income Tax Act (Canada) (the "Tax Act") and, as such, is exempt from income taxes and able to issue donation receipts for income tax purposes.

### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Foundation, its wholly-owned subsidiary, 2375419 Ontario Inc. and The Hamilton Community Foundation Investment Trust. The Hamilton Community Foundation Investment Trust is a trust, established on June 19, 2013, whose sole beneficiary is the Foundation. 2375419 Ontario Inc. is the trustee corporation. On consolidation, all transactions and balances between the Foundation, 2375419 Ontario Inc. and the Hamilton Community Foundation Investment Trust have been eliminated.

### **Basis of Accounting**

The consolidated financial statements have been prepared using Canadian accounting standards for not-for-profit organizations.

### **Fund Accounting**

The Foundation follows the Restricted Fund method for accounting for contributions. The Foundation ensures, as part of its fiduciary responsibilities, all funds received with a restricted purpose are expensed for that purpose.

For financial reporting purposes, the accounts have been classified into the following funds:

### i) Endowment Fund

The Endowment Fund reports resources that are generally required to be maintained by the Foundation on a permanent basis.

### ii) Operating/Invested in Capital Assets Fund

The Operating/Invested in Capital Assets Fund ("Operating Fund") reports resources available for the Foundation's general operating activities. These activities include asset development, granting, administration and governance, community relations and knowledge dissemination, and community and philanthropic leadership. The general costs of supporting these activities are reported as expenses in the Operating Fund.

### iii) Restricted Fund

The Restricted Fund reports resources that are available to be used for purposes specified by the donor. Also included are allocations of resources via interfund transfers that are restricted by the Foundation's Board of Directors (the "Board").

### March 31, 2024

### 1. Significant Accounting Policies (Continued)

### **Revenue Recognition**

Donations received are generally considered unrestricted contributions to the Foundation unless a donor specifies otherwise, and are, therefore, reflected as revenue of the Restricted Fund. If a donor specifies that the contribution is for an existing endowed fund or specifies that it is to be retained permanently, it is recognized as revenue of the Endowment Fund.

Contributions are recognized when received, except where amounts are received for specific community leadership projects. In these cases, contributions are deferred and recorded as revenue when the related expenses are incurred. Bequests are recorded upon receipt of the donated assets.

### **Contributed Services**

Volunteers contribute a substantial number of hours each year to assist the Foundation in carrying out its activities. Because of the difficulty of determining their fair value, contributions of such services are not recognized in the consolidated financial statements.

### **Contributed Securities**

Contributed securities are recorded at their fair value at the date of the contribution if fair value can be reasonably estimated.

### **Disclosure of Allocated Expenses**

The Foundation engages in:

- Grant administration
- Community and philanthropic leadership
- Development activities
- Community relations and knowledge dissemination
- Administration and governance

Salaries and benefits, representing the largest portion of operating costs, are allocated to reflect time spent in each area. Direct expenses are charged directly to each area including consulting costs, travel, conferences, and memberships. In addition, general and administrative support expenses are incurred that are common to all functional areas of the Foundation. These expenses are allocated based on space allocation by functional area.

### Investments

The investments of the Foundation are recorded at fair value when reliably measurable. Those investments where fair value is not reliably measurable are recorded at cost, less impairment. Investment income includes interest, dividends, realized gain/(losses) and the net change in unrealized gains/(losses) for the year, less investment counsel and custodian fees.

The market values of investments denominated in foreign currencies are translated into Canadian dollars at the rate of exchange prevailing at the end of the year.

Purchases and sales of investments and investment income denominated in foreign currencies are translated into Canadian dollars at the rate of exchange prevailing on the respective dates of the transactions.

### March 31, 2024

### 1. Significant Accounting Policies (Continued)

### **Investments** (continued)

Investment income is allocated as follows:

### i) Endowment Fund:

- Income earned on funds which the donor has stipulated a portion of income be added to principal; and
- A portion of income equal to the amount required to preserve the purchasing power of the endowed capital as determined by the Foundation's Board.

### ii) Operating Fund

- Interest earned on the assets held in the Operating Fund;
- Income earned on funds which the donor has stipulated the income be used for operations; and
- An amount equal to the aggregate of the administrative fee charged to each Endowment and Restricted Fund.

### iii) Restricted Fund:

- Income earned on resources of the Endowment or Restricted Fund which is available for granting purposes as determined by the Board via interfund transfers or donor restrictions; and
- Reserve for future market declines.

### **Capital Assets**

Capital assets, consisting of leasehold improvements, furniture and fixtures and computer equipment, are recorded at cost less accumulated amortization. Amortization is provided on a straight-line basis over five years for furniture and fixture, three years for computer equipment and the term of the lease for leasehold improvements.

### **Foreign Currency Translation**

Foreign currency accounts are translated to Canadian dollars as follows:

At the transaction date, each asset, liability, revenue or expense is translated into Canadian dollars by the use of the exchange rate in effect at that date. At the year end date, monetary assets and liabilities are translated into Canadian dollars by using the exchange rate in effect at that date. The resulting foreign exchange gains (losses) are included in income in the current period.

### **Use of Estimates**

The preparation of consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses for the year. Actual results could differ from those estimates as additional information becomes available in the future.

### March 31, 2024

### 1. Significant Accounting Policies (Continued)

### **Financial Instruments**

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, equities traded in an active market are recorded at fair value. In addition, all bonds and cash equivalents have been designated to be in the fair value category. Certain alternative investments (infrastructure, real estate and private equity) have been designated to be in the fair value category (Note 2). Any unrealized gains (losses) are reported in the restricted fund and operating fund, other than financial instruments related to the endowment fund which are recorded in the restricted fund. Financial assets, subsequently recorded at cost, are tested for impairment when changes in circumstances indicate the asset could be impaired. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items remeasured at fair value at each statement of financial position date and charged to the financial instrument for those measured at amortized cost.

### 2. Change in Accounting Policy

Effective April 1, 2022, the Foundation changed its accounting policy for certain alternative investments such as private equity, real estate and infrastructure (collectively "alternative investments") from cost to fair value. When first invested in these types of investments, the alternative investments represented a small proportion of the entire investment portfolio and accordingly management made an irrevocable election to record these types of investments at cost as the information to record them at fair value was not readily available. However, over time the alternative investments have become an integral part of the investment strategy of the Foundation and thus increased in proportion of the total investment portfolio. Therefore, management has determined that maintaining certain alternative investments at cost does not provide relevant information to the Foundation's stakeholders. As such, management has changed their previously irrevocable election and elected to measure certain alternative investments at fair value. This change in accounting policy was applied prospectively with no restatement of prior year's figures.

### March 31, 2024

## 2. Change in Accounting Policy (Continued)

| Pre   | vious accounting<br>policy (at cost) |    | Adjustments                |     | w accounting<br>policy<br>(at fair value) |
|---|--------------------------------------|----|----------------------------|-----|---|
| Consolidated statement of financial position                                      | on                                   |    |                            |     |   |
| March 31, 2023<br>Investments at market<br>Net assets                             | \$205,414,259<br>250,886,688         | \$ | 7,985,428<br>7,985,428     |     | 213,399,687<br>258,872,116                |
| March 31, 2024 Investments at market Net assets                                   | \$225,139,597<br>271,617,562         | \$ | 4,592,407<br>4,592,407     |     | 229,732,004<br>276,209,969                |
| Consolidated statement of revenue and ex  | penses and cha                       | ng | es in net ass              | ets | ;   |
| March 31, 2023 Investment income, net (Deficiency) excess of revenue over expense | \$ 2,185,278<br>s (6,216,556)        |    |                            |     | 10,170,706<br>1,768,872                   |
| April 1, 2023 Fund balances, beginning of the year                                | \$250,886,688                        | \$ | 7,985,428                  | \$2 | 258,872,116                               |
| March 31, 2024 Investment income, net Excess of revenue over expenses             | \$ 30,053,450<br>20,730,875          | \$ | (3,393,022)<br>(3,393,022) |     | 26,660,428<br>17,337,853                  |
| Consolidated statement of cash flows  |                                      |    |                            |     |   |
| March 31, 2023  |                                      |    |                            |     |   |
| Cash provided by (used in) operating activities                                   | s \$ (12,965,255)                    | \$ | 7,985,428                  | \$  | (4,979,827)                               |
| March 31, 2024  |                                      |    |                            |     |   |
| Cash provided by (used in) operating activities                                   | s <b>\$ (5,618,219)</b>              | \$ | (3,393,022)                | \$  | (9,011,241)                               |

### March 31, 2024

### 3. Investments at Cost

**Investments at Market** 

Private equity

|                                | <b>2024</b> 2023   |
|--------------------------------|--|
| Private equity<br>Private debt | <b>\$ 33,742,173</b> \$ 33,098,240<br><b>1,050,000</b> 1,050,000 |
|                                | <b>\$ 34,792,173 \$</b> 34,148,240                               |

The Foundation applies an integrated investment approach, which includes investing in alternative investment classes, such as private equity, real estate, infrastructure and private debt. Investments at cost represent investments that do not have a quoted value in an active market and are recorded in accordance with the significant accounting policies of the Foundation. These investments are made in accordance with the Foundation's investment policy as approved by the Board, which includes guidelines regarding the minimum and maximum amount of alternative investment holdings.

| Bonds                            | \$ 7,734,850 | \$ 7,397,356 |
|----------------------------------|--------------|--------------|
| Equities                         |              |              |
| Canadian                         | 76,856,719   | 68,618,446   |
| Foreign                          | 109,880,912  | 99,777,888   |
| Emerging markets                 | 3,966,531    | 4,071,978    |
| Alternative investments (Note 2) |              |              |
| Infrastructure                   | 2,814,841    | 2,604,727    |
| Real estate                      | 3.638.563    | 3.792.430    |

 Cash and cash equivalents
 9,350,822
 9,047,700

**\$229,732,004 \$213,399,**687

2024

15,488,766

220,381,182

2023

18,089,162

204,351,987

The public market investments are held in two separate portfolios each of which is managed by a professional investment counsellor selected to provide diversity of investment philosophy and style. Investments in each portfolio are made in accordance with the Foundation's investment policy as approved by the Board. The goal of the policy is to ensure that funds are maintained and grown while achieving maximum returns consistent with prudent investment. The investment policy includes guidelines regarding the minimum and maximum amount of equity holdings, foreign equity holdings and a maximum to be invested in any one related party or industry.

The Foundation manages its portfolio investments based on its cash flow needs and with a view to optimizing its investment income within an appropriate level of risk.

### March 31, 2024

### 4. Investments at Market (Continued)

The effective interest rate on bonds during the year varied from 1.09% to 4.95% (2023 - 1.09% to 4.95%) The maturities of these bonds range from March 4, 2024 to July 25, 2029 (2023 - from December 15, 2023 to July 25, 2029).

The effective interest rate on treasury bills and bankers acceptance included in cash equivalents during the year varied from 5.00% to 5.27% (2023 - 4.39% to 4.81%) with maturities ranging from April 25, 2024 to May 9, 2024 (2023 - June 7, 2023 to December 4, 2023).

#### 5. Loans Receivable

Loans receivable consists of the following loans:

|   | 202   | 2024 |  |
|---|---|------|--|
| Loans receivable (a) Loan receivable (b) Loan receivable (c) Various loans receivable (d) | \$ 1,359,728<br>1,000,000<br>3,150,000<br>5,618,844 | )    | 4,504,372<br>1,000,000<br>3,150,000<br>4,910,786 |
|   | 11,128,572  | )    | 13,565,158                                       |
| Less: Current portion   | 538,313   | )    | 3,649,673  |
|   | \$ 10,590,259                                       | \$   | 9,915,485  |

- (a) Term loans, bearing interest at 3.75% to 5.0% per annum, secured by land and building, repayable principal and interest monthly and maturing between August 2025 and October 2025.
- (b) Term loan, bearing interest at 4.0% per annum, secured by a general security agreement over the assets of the borrower, repayable interest only annually and maturing May 2025.
- (c) Term loan, bearing interest at 7.20% per annum, secured by a general security agreement by the land and building for which the loan relates, repayable interest only monthly and maturing March 2029.
- (d) Term loans, bearing interest at 2.95% to 6.45% per annum, secured by a general security agreement by the land and building for which the loan relates, repayable principal and interest monthly and maturing March 2029.

### March 31, 2024

| 6. | Capital Assets                               |                       |                            |                       |                              |
|----|--|-----------------------|----------------------------|-----------------------|------------------------------|
|    |  |                       | 2024                       |                       | 2023                         |
|    |  | Cost                  | <br>umulated<br>ortization | Cost                  | <br>cumulated<br>nortization |
|    | Furniture and fixtures<br>Computer equipment | \$<br>1,823<br>30,268 | \$<br>1,180<br>1,948       | \$<br>5,903<br>22,098 | \$<br>4,369<br>1,695         |
|    |  | \$<br>32,091          | \$<br>3,128                | \$<br>28,001          | \$<br>6,064                  |
|    | Net book value                               |                       | \$<br>28,963               |                       | \$<br>21,937                 |

During the year, \$13,114 (2023 - \$15,693) of amortization expense on capital assets was incurred and is reported in the consolidated statement of revenue and expenses and changes in net assets.

During the year, fully amortized capital assets in the amount of \$6,834 (2023 - \$37,488) were written off by the Foundation.

### 7. Funds Held on Behalf of Third Party

Funds held on behalf of third party of \$2,640,615 (2023 - \$2,372,496) are pooled with the investments of the Foundation. Capital and related income (losses) earned on these funds are to be distributed by request of the owner. Investment income or losses are allocated to these funds in the proportion of their capital to the total capital. Administration fees of 1.5% (2023 - 1.5%) of the fund balance are charged on these funds. The receipt and disbursement of these funds are not reflected in the consolidated statement of revenue and expenses and changes in net assets.

### March 31, 2024

### 8. Investment Income, Net

The assets held by the Foundation are pooled for investment purposes. The investment income is allocated to the Endowment, Operating and Restricted Funds and funds held on behalf of third parties in accordance with stated accounting policies.

|   | _  | 2024                                 | 2023                                      |
|---|----|--------------------------------------|---|
| Investment income for the year: Interest and dividends Realized gain on sale of investments Unrealized gains (Note 2) | \$ | 6,700,733<br>5,973,000<br>15,534,002 | \$<br>6,176,342<br>2,275,193<br>2,953,420 |
| Deduct:   |    | 28,207,735                           | 11,404,955                                |
| Investment counsel and custodian fees Investment income allocated to funds held on behalf of third party              |    | (1,279,188)<br>(268,119)             | (1,150,840)<br>(83,409)                   |
|   | \$ | 26,660,428                           | \$<br>10,170,706                          |
| Allocated to: Operating Fund Restricted fund  | \$ | 3,046,091<br>23,614,337              | \$<br>2,729,567<br>7,441,139              |
|   | \$ | 26,660,428                           | \$<br>10,170,706                          |

Investment counsel and custodian fees as a percentage of managed investments was 0.53% for the year (2023 - 0.51%).

### March 31, 2024

### 9. Expenses as Percentage of Average Total Assets

|  | 2               | 2024 |    | 2023                       |
|--|-----------------|------|----|----------------------------|
| Total assets: Opening Closing                  | \$263,425,<br>  |      |    | 261,063,244<br>263,425,139 |
| Average  | <u>271,672,</u> | 264  | 2  | 262,244,192                |
| Total operating expenses                       | \$ 3,119,       | 064  | \$ | 2,843,012                  |
| Expenses as percentage of average total assets | 1.              | 15%  |    | 1.08%                      |

The Foundation's operating expenses involve asset development, administration and governance, community relations and knowledge dissemination, and activities related to grant administration, community and philanthropic leadership services. These activities are not necessarily related to the donations received in any one year and the asset development methodology used by the Foundation results in normal donation delays, which may result in costs preceding the receipt of the donations by several years.

In management's view, the ratio of total operating expenses to average total assets should be used to evaluate the operating costs. Ratios may fall within a range depending on the size and stage of development of a community foundation. Management considers the ratio of 1.15% (2023 - 1.08%) to be within an acceptable range compared with benchmarks established in the community foundation sector and continues to monitor both the actual results and the benchmarks on an ongoing basis.

### March 31, 2024

### 10. Grants and Leadership Projects Distributed

In addition to grant administration, the Foundation undertakes a number of community leadership projects. These projects, many of which span a number of years, have a separate funding stream from operations through external donations, as well, as commitments made by the Board to support these initiatives.

|  | 202   | 24 2023                                 |
|--|---|---|
| Grants and leadership projects were made as follows: Grants Community leadership projects:   | \$ 11,967,011   | <b>1</b> \$ 12,669,452                  |
| Advancing post-secondary access program (ABACUS) Community investing project Equity project Green Shield Canada Hamilton Anchor Institution Leadership Table Other leadership projects | 247,671<br>53,957<br>96,764<br>137,000<br>15,416<br>116,516 | 7 27,516<br>4 -<br>0 10,134<br>6 63,770 |
|  | \$ 12,634,335   |   |

### 11. Transfers

During the year, net transfers of \$2,330,561 were transferred from the Restricted Fund to the Endowment Fund reflecting a return of capital transferred for funding purposes in the previous years. In 2023, net transfers of \$937,556 were transferred from the Endowment Fund to the Restricted Fund to meet the Foundation's spending policy.

### 12. Commitments and Guarantees

As at March 31, 2024, the Foundation has extended pledges for future grants and distributions. These amounts, which have not been reflected as liabilities, total \$230,000 (2023 - \$1,180,024) and they are expected to be granted and paid over the next two years.

The Foundation has unfunded investment commitments related to private equity investments and loans receivable that can be drawn on demand. At March 31, 2024, the unfunded amount for private equity and loans receivable as shown in U.S. and Canadian currency, respectively is:

U.S. dollars \$ 2,620,518 Canadian dollars \$ 8,701,275

### March 31, 2024

### 13. Interest in Life Insurance Policies

The Foundation is the assignee and/or owner of life insurance policies totaling approximately \$772,000 (2023 - \$872,000). No value related to these policies is included in these consolidated financial statements.

### 14. Financial Instrument Risks

#### Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Foundation is exposed to interest rate risk arising from the possibility that changes in interest rates will affect the value of fixed income denominated investments. There have been no changes in this risk from the prior year.

### Market Risk

The Foundation is subject to market risk with respect to its investments. The values of these investments will fluctuate as a result of changes in market prices or other factors affecting the value of the investments. The Foundation manages market risk through asset allocation and, maintaining a portfolio that is well diversified on both a geographic and industry sector basis. The Foundation manages the risk by investing in accordance with an integrated investment approach. There have been no changes in this risk from the prior year.

### **Credit Risk**

The Foundation is exposed to normal credit risk resulting from the possibility that a counterparty to a financial instrument defaults on their financial obligations; if there is a concentration of transactions carried out with the same counterparty; or of financial obligations which have similar economic characteristics such that they could be similarly affected by changes in economic conditions. The Foundation's financial instruments that are exposed to concentrations of credit risk relate primarily to cash, accounts receivable, fixed income investments and loans receivable. The Foundation manages the risk by limiting the credit exposure allowed by the fixed income managers and restricting the advance of loans to only those that can support credit worthiness as part of the Foundation's due diligence procedures. There have been no changes in this risk from the prior year.

### March 31, 2024

### 14. Financial Instrument Risks (Continued)

### **Currency Risk**

Investments in foreign securities are exposed to currency risk due to fluctuations in foreign exchange rates. The Foundation is exposed to currency risk on its foreign market equities as the prices denominated in foreign currencies are converted to Canadian dollars in determining fair value. The objective of the Foundation's investment policy is to control currency risk by maintaining a geographically diversified portfolio. There have been no changes in this risk from the prior year.

### **Liquidity Risk**

Liquidity risk is the risk that the Foundation encounters difficulty in meeting its obligations associated with financial liabilities. Liquidity risk includes the risk that, as a result of operational liquidity requirements, the Foundation will not have sufficient funds to settle a transaction on a due date; will be forced to sell financial assets at a value, which is less than what they are worth; or may be unable to settle or recover a financial asset. Liquidity risk arises from certain alternative investments and loans receivable, which are illiquid in nature, and therefore cannot be readily disposed of in the event a liquidity need arises. Management believes the Foundation is subject to minimal liquidity risk.

### 15. Cyber Incident Loss

During the year, the Foundation determined that an adversary outside of the Foundation had misappropriated funds through an external social engineering scam and launched an investigation to determine the extent of the fraud. It was determined that from the period of September to December 2023, a total of \$920,057 was sent to fraudulent bank accounts. At this time, the Foundation has been able to recoup approximately \$64,000 and the remaining loss has been presented separately on the Consolidated Statement of Revenues and Expenses and Changes in Net Assets. The Foundation is still pursuing recovery of some of the amounts through legal and insurance channels, however the amounts, if any, recoverable are not quantifiable as at the statement of financial position date.